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𝑘 benincagroup.com



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### Beninca, a long history of 40 years

In 1979, Benincà Group was born, with a strong bond between two brothers, and a great desire for being independent for the production of automation devices for gates.

One is a mechanic and the other an electrician, Aldo and Luigi were really young. Nevertheless, their father had no doubt to let them start a business by using the land of the family. They demonstrated what they firmly believed, that they could achieve big things together.

Aldo and Luigi Benincà Founders







### A family is based on values

### these are ours:

### **Responsibility**

words, facts and products, represent us in every moment.

### Loyalty/Respect

the company is made with people.

### Pride

being a member of the group and represent it.

#### Passion

is the key of enthusiasm and faith in the future.

> From an act of trust, we see how those values are guiding every entrepreneurial choice of Benincà, which still today are reflected on the brand that has been created. It's a name where one can recognise himself, like in a family.



### BENINCA

Vision Benincà; good products, good people, one family.

### Mission

Like a family.

We support our partners and customers to grow together, a synergy defined by trust and built with care. We share products and services for the safety and freedom of people, which make us proud of our name.

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"Improve the quality of life preserving human dimension"

Aldo and Luigi Benincà









### myone RISE

Automation for gates, garage and road barriers for industrial, condominial and residential use, dedicated to professionals

Accessories for sliding gates, cantilever gates, swing gates, industrial doors and manual barriers Automatic sliding and swing doors, ideal for collective, industrial or marine contexts Automatic, semi-automatic and fixed bollards, turnstiles and pedestrian access point, ideal for collective use and in the management access

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### Much more than a group, a family

### Abromix







Smart Systems for access Control, RFID and 4.0 industry Electronic solutions for access control and automation management for gates, garages, sunscreens and pergolas Hydraulic automation for swing gates and operators for roller shutters for residential, commercial, industrial use Automation devices for gates and for residential use. The channel is DIY



## The Benincà world

- 1 headquarters
- 7 productive sites
- 12 subsidiaries

The group is able to share the competencies and experiences by planning solutions. In doing so, they enhance the lives of people all around the world with their safety and the movement of things

### • Headquarters and productive sites

Italy AUTOMATISMI BENINCÀ SpA Sandrigo (Vicenza)

**RISE Srl** Velo D'Astico (Vicenza) HI-MOTIONS Srl Sarcedo (Vicenza)

APROMIX RFID Srl Bassano del Grappa (Vicenza)

MYONE Srl Quarto D'Altino (Venice)

SEAV Srl Osimo (Ancona)

CAB Velo D'Astico (Vicenza)

France **BENINCÀ FRANCE** AGENCE NORD OUVEST Villebon sur Yvette

Portugal **B2U PORTAS E AUTOMATISMOS** Venda do Pinheiro

#### • European Subsidiaries

• Extra-European Subsidiaries

BENINCÀ AUSTRALIA PTY Ltd

Bulgaria BESIDE Ltd Sofia

England **BENINCÀ UK Ltd** Newbury

**Czech Republic** BENINCÀ CS s.r.o. Prague

Australia

Sydney

France BENINCÀ FRANCE S.A.R.L. Saint Priest

Poland BENINCÀ POLONIA Sp. z o.o Czosnów

Spain BENINCÀ NORTE S.L Barcelona

India

**BENINCÀ INDIA** 

Bangalore 🥄

#### **Dominican Republic BENINCÀ DOMINICANA** Santo Domingo

USA **BENINCÀ USA** Miami









### Benincà, timeline



A real start-up

**1979** The **BENINCÀ brand born** in a garage for the production of automation devices for gates





**1986** Business development continues with representation at trade fairs





**1985** The first shed is built, next to the family home in Montecchio Precalcino



BENINC





At the beginning the production was focusing only on roller shutters and control units



#### **1999** The productive headquarters is inaugurated in Sandrigo. It was time to grow as an industrial reality

MORE THAN AUTOMATION











### Benincà, timeline







**2003** Restyling of the logo. The anthracite grey is choosen as symbol of strength



**2005** The transmitter Apple

is a product that was choosen at the **award ADI Intel Design 2005** 

FACEtoJDA



design



**2006** The internationalisation process goes on.

### 2009

3 new companies were created: **BYOU, HI-MOTIONS** and **RISE.** Each company benefits from common synergies, sharing know-how and strategic departments, such as the research and development department and the finance department



RYAL

MOTIONS OPENING SOLUTIONS



Between the year 2006 and 2008 other subsidiaries are established: BENINCÀ INDIA BENINCÀ PORTUGAL BENINCÀ USA BENINCÀ CS (Czech Republic) BENINCÀ FRANCE

### subsidiaries

### 2010

the group

To complete the distribution network, two subsidiaries were founded **BENINCÀ NORTE** (Spain) and **BENINCÀ UK** (United Kingdom)





## Benincà, timeline

2011 The **BENINCÀ VICENZA** showroom is opened. Now called **BENINCÀ STORE**, to give more services to the installers











#### The group introduce a new product range: **MYONE**, automatic doors. 2019 Expansion headquarters: new places and The Benincà's adventure **Automation Village** began with a dream

myne

2013

### 2018

The Benincà products become SMART: with the App BeMOVE, the compatibility of home automation the KNX world. We are ready for the Smart Home!

and is growing thanks to its passion. It turns

40 years in 2019

1979 | 2019



#### about us |19







2022

The group launches **CRM project** to enter the digital era and have an integrated and efficient management of the care of our customers and contacts. **BENINCÀ** launches the new motors **SAM, TOM, MARK and DIVA brushless barrier** 

### 2023

Two new brands joins Benincà Family: **APROMIX**, a high-tech company specialized in access management engineering, **RFID** and **4.0 industry** 

BENINCÀ takes part in ADI INDEX 2022. HI-MOTIONS presents NOWAY, the certified anti-breakthrough gate. RISE launched the MAXIMUM M30 hydraulic bollard with anti-terrorism certification

RISE

RISE

RISE

2021

**BENINCÀ GROUP** 

up new markets.

presents the new logo.

**MYONE** presents the

automatic door LUCE

WORKS P, which opens



ASTM F2656 Rating

PAS68:2013 V/750

**SEAV**: for over 40 years in the field of electronics for the automation of gates and sun protection. With these two acquisitions, the Group is laying the foundations for the future development **of completely made in Italy new electronics!** 









### Benincà, in numbers

### **Company Overview**

- 110 worldwide countries
- 140 employees in Italy
- 250 total employees
  - 8 foreign languages

3200

products codes managed

### **150 thousand**

systems per year estimated

950

active client



SHOW

# DISTRIBUZIONE

BENINCA

BENINCA Tturbo 1 P

Our strenghts

#### Born in a territory rich in creativity and know-how

### ITALIAN Character

The Made in Italy tag is a synonym of quality for which we can never give up!

> 100% Made in Italy

40 years and more in the fields of automation devices for gates

### **EXPERIENCE**

The needs of the installer have no secrets to us!

Being a partner at work is being able to trust

### FACE TO FACE Relationship

The authenticity of an open and transparent relationship with people.

BENINCA

### 24 | solutions

### Benincà Group Solutions for the residential market

### BeMOVE User App

- Comfort and connectivity
- Single operation or with a group of automations

### BeUP Installer App

- Quick installation
- Easy configuration of the system
- Planning and diagnostics even remotely

### **HOOP Gateway**

Dialogue interface between the application and connected devices



garage doors

bollards





#### solutions | 25





### Benincà Group Solutions for the collective market

- Performance and duration
- Wide range
- Experiences and professionality

### Intensive use automations

access control

sliding gates

smart home

0 = 0

cantilever sliding gates

ready

- Barriers and bollards for the access management
- System of access management also temporary solutions

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### 28 | solutions



Hydraulic or electromechanical automations for intensive use, also for wide openings

- High quality
- Performance and experience
- Reliability

Integrated systems for access management

Systems for industry 4.0

- Concentrators
- RFID
- Custom projects





### 30 | solutions







access control authorised

access





control system

RFID Industry 4.0





### Benincà Group Solutions for sensible areas

### Airport, stadium, trade fairs, police stations, embassies, military bases, ministerial buildings

### Security

- High-frequency intensive use automations
- Turnstiles and access control

### High security (HVM)

- Anti-terrorism bollards
- Gates anti-breakthrough and anti-terrorism





### Benincà, you can count on us

• **Products and solutions** to meet all kinds of needs in residential, commercial, industrial environments or where a high level of security is required

#### • Training

the distribution network we have built up over the years is exclusively composed of professionals. That is why we organise training courses and workshops so that our partners can become thoroughly familiar with our solutions.

### • BeUP, dedicated to professionals

used in conjunction with **PRO.UP** it allows remote programming of control units, remote diagnostics, consultation of manuals and video tutorials, to stand out and provide a specialised service.

Beninca



34 | why Benincà







#### why Benincà | 35





### BPlaces

Benincà products are ideal for residential, commercial, and industrial contexts. Our international partners and subsidiaries ensure professional installations.















#### 36 | why Benincà



### Productive sites and expertise

Headquarters, production sites and Beninca Store, the beating heart of the group, are located in Veneto, a region of northern Italy, between the sea and the mountains that has always been the centre of a family-rooted but vibrant and revolutionary entrepreneurship. The love for one's origins is also expressed by the choice to not relocate, knowing well the people you work with and the communities you support by doing business.
### why Benincà | 37



BENINCA

# Social Benincà in f experience welcome in the community

People

ura Baggio

ef Financial Office

roducts Rapido Non resti ad aspettare a lungo in strada

BENINC

BENINCA BValues Peace

odu

d barriers

tributed by Portacon

BENINCA

BENINCA

### why Benincà | 39

BENINCA

Al-Riyadh

ROLLC KSA

ENIN

BENINCA

BPlaces

Criminal Court Comptex Area

Products

System

Gate&Door tomations

From physical place to virtual space, our social network tell about people, products, news, values, and projects around the world. We share with our partners the enthusiasm of being just like one big family!

The presence of the brand on social media with sponsorship and SEO optimisation. Main goal for the website: Optimisation of the indexing in the researches, brand awareness and lead generation with the collection of new contacts.

ict Management Office



BENINCA

# Benincà Technology to open

17









Benincà is the historical company of the group, specialized in the production of automations devices for doors, gates, road barriers and electronic accessories. Originated from the passion of the two founding partners, today it represents italian expertise in the world through a constant quest for excellence in materials and technologies, thanks to an international network of professionals. Through the years, the company has chosen to keep the design and production systems in-house to ensure the ultimate control of each production phase.

Benincà does not compromise on performance and durability, that's why the quality of electronics and materials are unparalleled.





# Hi-Motions opening solution

HI-MOTIONS became part of the Benincà Group in 2009. Production of gate accessories was promptly combined with experience in the automation industry. The synergy between two different but related fields paved the way for the development of products and solutions designed for professional users. The range of HI-MOTIONS products can be summarised in: accessories for sliding gates, cantilever sliding gates, industrial doors swing gates and manual barriers.

All products are made internally, with strict inspections and constant collaboration with the Benincà Research and Development office. The distinctive concept of "Made in Italy" also becomes a goal to be pursued every day through the service provided and the design of customized products and systems.

"Opening solutions" thus summarizes the company's mission: provide solutions for all types of closures, ensuring reliability, but above all, flexibility.











# Myone, automatic doors

Automatic swing and sliding doors: this is the specialisation of MYONE, which operates in industrial and urban contexts, but not only. With a product conceived and designed for professionals, which guarantees maximum functionality through intuitive and simple access to technology. The product lines have expanded in recent years thanks to investments and precise choices. Today the company is able to provide a complete range of automations that are the result of experience, professionalism, research and design.







The new LUCE WORKS doors with IP65 control unit allow application in marine environments, guaranteeing moisture and salt-proof operation.

The new LUCE WORKS P, on the other hand, is specifically designed to be installed in swimming pools even with submerged doors, ideal for spa pools or wellness centres.















RISE -

ISE

RISE

# Rise Image: State of the second s

RISE is the company in the Benincà Group specialised in security systems. Through the production of automatic, semiautomatic, fixed bollards and turnstiles, it deals on a daily basis in regulating the movement of vehicles or people by securing public, industrial or private contexts.

For the company, SMART MOVING is not only a payoff, but a promise of reliability that is achieved through the design and the continuous research of innovative solutions allowing you to improve mobility in different daily contexts.

A "clever" movement, as it includes a highly technological level, a promise that is confirmed every day through the constant research and development of the Benincà Group. Design and production are rigorously managed within the company allowing RISE to be one of the leading characters of Italianness in the world.

RISE

Smart Moving





# Apromix, access control solutions

Apromix company has been developing and dealing with RFID (Radio Frequency Identification) integrated solutions since 1991 with a specific focus on customer needs and with a high level of customisation

Access control Security systems Attendance management Automations Parking management systems Waste collection management Marine management Gymnasium management Programmable opening lockers RFID tools Product Tagging Industry 4.0

Apromix provides its customers with a single source for the rapid delivery of top-quality solutions: hardware development, distribution and installation as well as maintenance.

It became part of the Benincà Group in 2022, integrating all access management with high technical values.











## Seav, electronic solutions for motion control



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Seav srl was established in 1983 in Castelfidardo, a town nestled among Marche's hills with an old tradition in accordion production. Today, this small town has grown into a significant electronics district. After collaborating with innovative companies like IBM and Olivetti, Giuseppe and Rosalba Lepretti established a company manufacturing control units for gates and rolling shutters.

The miniaturisation of the transmitter is a critical factor for Seav's growth, complemented by active participation in major trade fairs, facilitating its international expansion.

In 2008, the company moved to Osimo, in a new and larger production plant. In 2016, when a new generation took charge in an increasingly competitive sector, the company began considering collaborations with larger corporations to achieve significant growth outcomes.

This strategy culminated in 2022 when the company started collaborating with the Benincà Group.



Seav and Benincà share the same vision, values and strong family roots. That's why they both value the relationship with their clients, employees, and territory.

The agreement, finalised at the end of 2023, marked the beginning of a fruitful journey, opening up new market opportunities and the potential development of fully Italian-made integrated products for openings. This marked a new beginning for Seav, aligning itself with a large family that has thrived in the B2B sector for over 40 years and continues to believe in the future.

Seav, A product entirely "made in Italy" for electronics that are increasingly closer to the needs of installers

#### Smart Products Electronic conrol units for:

- gates
- roller shutters and garage doors
- pergole, awnings and rolling shutters

#### Controllo accessi Radio control system

For residential, collective, industrial use, dedicated to professionals





# CAB, more than automation

|--|

Launched in 1992 by the founding partners of Automatismi Benincà, CAB immediately stood out for its high level of specialisation. Its product range has been expanded over the years and now is characterized by six different range: operators for roller shutter, hydraulic actuators for swing gates and automation for awnings. shutters, windows and vasistas.

The plant in Velo D'Astico (Vicenza, Italy) is where products take form. The design phase takes place in the Benincà Group R&D Department while the product is tested, validated and put into production at CAB.

The concept of 'Made in Italy' is therefore also one of the cornerstones of this company, an indisputable strength, a factor that can make the difference together with the quality of the components. The pay-off 'More Than Automation' testifies not only the desire to work in dedicated sectors, but also all the values that are brought into the world through the products: passion, innovation and Made in Italy.







# BYOU, save your energy

BYOU is the Automatismi Benincà brand's specialized in the production of automation for garage doors and gates for residential use, designed to be quick and easy to install.

From the very beginning, the kits dedicated to the DIY sector are equipped with an innovative energy-saving system (ESA SYSTEM) that reduces costs related to automation power supply. The regular motors and accessories, absorb power, even when the system itself is idle (stand-by). BYOU, thanks to this particular device, completely disconnects the accessories in times of inactivity.

This results in considerable power savings compared to normal products on the market, prefiguring a DIY-friendly product for a sustainability-conscious audience.













# How does Benincà contributes in society?

Our Benincà Group technology ensures security, comfort, and freedom in people's everyday life. By meeting our corporate mission, we are increasing our value in a sustainable way:

 We have patented the so-called Saving Energy System for our motors (ESA System), which reduces absorption during standby phases, and thus energy consumption

• We have installed a photovoltaic-powered air conditioning system at our premises to increase the well-being of our employees

• We financially support the culture and welfare of our territory and ensure the well-being of our community by not offshoring

• Competence has no gender. That's why we decided to focus on people's skills to build a team where men and women have equal opportunities

• Collaborating with Vaia Cube, thanks to the Christmas presents, we have contributed to the planting of 230 trees

• Since 2016 Benincà has been a supporter of the projects of "I Bambini delle Fate" for social inclusion.





...and we continue to do more, day by day





## Benincà's Code of ethics and organisational model

The Code of ethics collects the company's values, mission, vision, and guidelines. It indicates the business' goals and sets out the conduct and behaviours of those interacting with Benincà, i.e. partners, financial market, clients, internal and external collaborators, and the community. It is the foundation for corporate development promoting a culture of lawfulness and criminal risk reduction, where ethics entails social and environmental awareness and responsibility for the world the company lives in.



Benincà's Organisation and **Control Model complies with Italian Legislative Decree** 231/2001. It confirms, even at an institutional level, a corporate culture based on lawfulness and fairness, where no unlawful conduct is allowed, even if committed in the company's interest or to its advantage. Therefore, the OCM is an essential corporate tool for controlling the company's decision-making and operational processes. It's also a coherent system of principles, organisational, management and control procedures overseen by a Supervisory Board, which monitors the effectiveness of the Model and its correct application.



















